

# TOP AGENT MAGAZINE

## DARIN BRIN

Determined to help others, and passionate about real estate, Darin Brin has become a top agent in the greater Phoenix area. He entered the industry in 2014 after running a successful internet consulting business. Ready for a career change, he landed in real estate, as it was the ideal way to utilize his skills while still having entrepreneurial freedom. Understanding that buying and selling can be a stressful experience, Darin makes his clients' needs his number one priority. He aims to eliminate all worries, creating a smooth and enjoyable transaction. Leading the Discover PHX Team, Darin has consistently grown with each passing year and is showing no signs of slowing down.

"We specialize in residential sales, as well as relocation, new construction and land," he says. "We also have specialists who focus on investment and commercial properties." The majority of their business consists of repeats and referrals, which stands as a testament to their superior service and support. "We treat people well, we're honest," Darin says. "We combine performance and dedication with the best technology and marketing tools in the industry." Buyers receive step-by-step guidance, with all their questions answered. Darin and his team negotiate to get them the best deal possible, while also ensuring they are competitive in a multiple offer situation. Meanwhile, his sellers' listings go out to as many people as possible, with Discover PHX Team advertising them online. "We make sure each property looks its best, then we will negotiate the contract, arrange financing, oversee inspections and handle all the paperwork," he says. Their goal is to obtain the highest price possible for their sellers in the shortest amount of time.

Afterwards, Darin's past clients love to spread the word about him. One recently said, "Just purchased my 4th property with Darin and couldn't have done it without him in this crazy sellers market. I was discouraged by



the competitive market and ready to quit many times, but Darin remained positive, encouraging, and was always ready to write up the next offer. He's the only agent I trust and will hire him to help me sell this new place someday." Another wrote, "It is never easy selling or buying a home even under normal circumstances. My husband and I had a very challenging situation put on us to sell our sons home. There were many obstacles that we had to handle and Darin was there for us every step of the way. He went over and beyond to help us get through this difficult time in our lives. He was the perfect person for the job. We highly recommend Darin Brin."

Looking towards his next chapter, he hopes that his team will continue expanding and reaching great heights. "Our plan is to grow it tenfold," he says. Along the way, he will enjoy the journey, as he truly loves what he does. "What I find the most rewarding is the connections we have with our clients. It's so important to have that one-on-one time with them, and seeing them happy is what keeps us going."



For more information about Darin Brin and Discover PHX Team, please email [darin@discoverphx.com](mailto:darin@discoverphx.com), call 480-455-2578 or visit [discoverphx.com](http://discoverphx.com)